

## **DR. EMMITT RAWLS OUTSTANDING STOCKER PRODUCER AWARD**

The "Outstanding Stocker Producer Award" will be presented by the Tennessee Cattlemen's Association to recognize an individual that has excelled in the areas of stocker cattle production and marketing.

### **ELIGIBILITY**

Each nominee can either be an individual producer or a partner. The award will be to the individual, not a firm.

The nominee must be a member of the Tennessee Cattlemen's Association but not a member of the Executive Committee.

An individual can only be the recipient of this award one time.

Each winner is expected to attend the Summer Conference of the Tennessee Cattlemen's Association on July 21 2023 at the Sevierville Convention Center Sevierville Tn.

### **NOMINATION**

Nominations may be submitted by any county association affiliated with the Tennessee Cattlemen's Association or a member of the Tennessee Cattlemen's Association. Nominations and supporting materials must be forward to the selection committee appointed by the President of the Tennessee Cattlemen's Association.

The attached nomination form will be used.

Letters of support and recommendation would add to the support of the nominee but are not required.

Nominations must be submitted by **June 23 2023** to

Charles Hord TCA

530 B Brandies Circle

Murfreesboro, Tn. 37128.

Entries can also be submitted via e-mail to Charles Hord at the following address:

[charles@tncattle.org](mailto:charles@tncattle.org)

**NOMINATION FORM**  
**2023**  
**TENNESSEE CATTLEMEN'S ASSOCIATION**  
**OUTSTANDING STOCKER PRODUCER**

Name \_\_\_\_\_

Address \_\_\_\_\_

Zip Code \_\_\_\_\_

Phone \_\_\_\_\_ County \_\_\_\_\_

County \_\_\_\_\_

Name of spouse \_\_\_\_\_

Number of Children \_\_\_\_\_

All facts in this nomination are true and can be used for publication. My signature constitutes acceptance of any award on local and state levels of competition.

(Signature of Nominee)

(Date)

**General Information**

1. Number of years involved in the stocker/backgrounding business \_\_\_\_\_

2. Percentage of total income earned from the stocker operation \_\_\_\_\_

3. Are you the sole proprietor? \_\_\_\_\_

4. If other than the sole proprietor, what percentage of policy and management decisions do you make? \_\_

5. Indicate the total number of acres operated \_\_\_\_\_

A. Tillable \_\_\_\_\_ B. Grazing \_\_\_\_\_

B. Grazing \_\_\_\_\_

6. Of the total acreage operated, indicate the number of acres owned \_\_\_\_\_

Number of acres rented \_\_\_\_\_

**Stocker Program** (Select one that best describes your operation)

\_\_\_\_\_ **Spring/Summer Stocker Program** (Forage based) Calves purchased in the spring and grazed from approximately April 1 to August 15

\_\_\_\_\_ **Fall/Winter Stocker Program** (Forage based, including crop residues such as corn stalks, small grain pastures, supplemented with hay and/or limited concentrate and/or by products

\_\_\_\_\_ **Dry Lot Stocker** (Harvested Feed based) Calves purchased or retained for backgrounding stockering on silage, hays and supplements as needed

### **Procurement**

What is the source of cattle that are backgrounded?

Purchased \_\_\_\_\_

From Cow-Calf Operation \_\_\_\_\_

Both \_\_\_\_\_

If cattle are purchased, are they purchased throughout the year \_\_\_\_\_ or seasonally \_\_\_\_\_

(Select only one)

If cattle are purchased, how do you purchase calves? (Rank the options 1, 2)

\_\_\_\_\_ Personal

\_\_\_\_\_ Order Buyer

If cattle are purchased, rank the options used (Rank 1, 2, 3, etc.)

\_\_\_\_\_ Direct from the farm

\_\_\_\_\_ Sale Barn (regular sale)

\_\_\_\_\_ Feeder Calf Sales

\_\_\_\_\_ Feeder Calf Sales (Preconditioned)

\_\_\_\_\_ Video Auction

\_\_\_\_\_ Video Auction (preconditioned)

Is the distance that purchased cattle may be hauled to your operation considered in the purchase?

Yes \_\_\_\_\_ No \_\_\_\_\_

No \_\_\_\_\_

Is the knowledge of the health and management history of the cattle purchased important to you?

Yes \_\_\_\_\_ No \_\_\_\_\_

No \_\_\_\_\_

Are the cattle managed and handled as a group \_\_\_\_\_ or individually? \_\_\_\_\_

How are the cattle identified? Check the ones that you use.

\_\_\_\_\_ Ear Tag

\_\_\_\_\_ Electronic ID

\_\_\_\_\_ Brand

\_\_\_\_\_ Group ID

\_\_\_\_\_ No ID

What records do you keep on the cattle? (Write a brief description)

### **Feeding**

Is the feeding program planned to produce \_\_\_\_\_ maximum gain or at \_\_\_\_\_ least cost?

Is the feeding program primarily based on pasture or harvested feeds?

\_\_\_\_\_ Pasture \_\_\_\_\_ Harvested (Rank 1 or 2)

If the feeding program is based on harvested feeds, which do you use? (Rank 1 or 2)

\_\_\_\_\_ Silage

\_\_\_\_\_ Hay

If pasture is used in the stockering program, do you use "rotational grazing?"

Yes \_\_\_\_\_ No \_\_\_\_\_

No \_\_\_\_\_

Are by- products used as supplements in feeding program? (Rank the ones used: 1, 2, 3, etc.)

\_\_\_\_\_ Corn gluten

\_\_\_\_\_ Soy hulls

\_\_\_\_\_ Distiller by products

\_\_\_\_\_ Other byproducts

\_\_\_\_\_ Hominy

### **Health**

1. Briefly describe your receiving program, including when the cattle are processed, turned out, etc.

2. In addition to the health practices, what other management practices do you apply to your cattle? (Examples would include implanting, castrating, dehorning, spaying, etc.)

3. Are you Beef Quality Assurance (BQA) certified?

Yes \_\_\_\_\_ No \_\_\_\_\_  
No \_\_\_\_\_

4. Are BQA practices followed in administering animal health practices?

Yes \_\_\_\_\_ No \_\_\_\_\_  
No \_\_\_\_\_

5. Which of the following statements best describes your relationship with a veterinarian?

A. \_\_\_\_\_ Only use in emergencies  
Only use in emergencies

B. \_\_\_\_\_ Use regularly and included in the planning process for health and  
management programs

Use regularly and included in the planning process for health and  
management programs

C. \_\_\_\_\_ Somewhere in between the previous two options  
Somewhere in between the previous two options

D. \_\_\_\_\_ Do not use a veterinarian and do all the health practices on my own.  
Do not use a veterinarian and do all the health practices on my own.

### **Risk Management**

1. Are the futures or options markets used to manage pure risk?

Yes \_\_\_\_\_ No \_\_\_\_\_  
No \_\_\_\_\_

2. If future markets are used, check those that apply.



\_\_\_\_\_ Feeder Cattle

\_\_\_\_\_ Live (fed) cattle

\_\_\_\_\_ Corn

3. What measures are taken to manage pure risk or feed purchases? (Rank 1, 2, 3)

\_\_\_\_\_ Grow my own

\_\_\_\_\_ Forward Contract

\_\_\_\_\_ Forward Contract

\_\_\_\_\_ Purchase as needed

4. Do you know the producer of the cattle you purchase? (Other than the order buyer)

Yes\_\_\_\_\_ No\_\_\_\_\_

No\_\_\_\_\_

5. Do you know the purchaser of your cattle? (Other than the order buyer)

Yes\_\_\_\_\_ No\_\_\_\_\_

No\_\_\_\_\_

6. Are you able to find out how the cattle performed for the buyer?

Yes\_\_\_\_\_ No\_\_\_\_\_

No\_\_\_\_\_

### **Producer History**

1. How and when did you get started in stockering cattle?

3. What help have you received including inheritance, gifts, family partnerships, etc?

4. Why did you enter farming/or cattle production? What were your goals when started? What are your goals now?

5. What do you think the future is for the stocker industry?

**Describe in a narrative form your stocker operation.** (If desired, a maximum of eight (8) photographs may be used.)